

Why Content and Connectivity from SAP® Ariba® Solutions

Content and connectivity functionality in SAP® Ariba® solutions is ideal for large buying organizations looking for improved interenterprise efficiency and effectiveness in procurement, invoice, payment, working capital, and vendor management.

Whether you need point solutions for specific needs or a complete approach such as a buyer membership, we've got the right solution.

Finding the right trading partners is hard. Connecting to and collaborating with them is even more difficult. Yet both are essential to effective business commerce.

In order to get the most out of your commerce initiatives, you need to get your trading partners onboarded, enabled, and doing business. But this isn't as easy as installing some software and flipping a switch. Most companies underestimate the importance of trading partner information and onboarding

For a program of any significant size, getting trading partners ramped up is a substantial challenge and requires a sophisticated and established infrastructure. The "Build it and they will come" approach rarely works. Instead, a systematic approach is needed to get both coverage and speed. Enter Ariba content and connectivity functionality in SAP® Ariba® solutions.

Supporting the world's leading and largest business trading community, SAP Ariba solutions are based on extensive experience and expertise in trading partner connectivity. And we offer a range of functionalities designed to help companies of all sizes across industries, including:

- Supplier enablement
- Catalog enablement
- Catalog maintenance
- Buyer membership

1. Supplier enablement

- Supplier enablement – targeting, onboarding, and establishing connectivity, and ability for commerce and collaborative exchange between the buyer and suppliers
- Performance tracking and reporting – periodic update on results measured against stated objectives with recommendations for new services
- Buyer portal – self-service administration and configuration of users, alerts, notifications, and document rule administration
- Supplier portal – self-service administration and configuration of users, alerts, notifications, transactions, status, knowledge, and communications
- Buyer support services
- Supplier support service – global training and support for supplier onboarding and ongoing success
- Ariba Discovery solution – access to additional business opportunities

2. Catalog enablement

- Catalog specification review and confirmation (that is, taxonomy, field specifications, item photo/info requirements, filtering rules, and so on) for each supplier catalog and level
- Branded supplier training materials to support customer's electronic catalog specification
- Educate and train suppliers on content/catalog management
- Catalog creation and publication support for suppliers
- Establish and test supplier connectivity for catalog content
- Identify incomplete commodity code, unit of measure, and catalog hierarchy tables
- Achieve confirmation on catalog management/approval rules and workflows
- Catalog deployment and approvals

About SAP® Ariba® Solutions

SAP® Ariba® solutions support the marketplace for modern business, creating frictionless exchanges between millions of buyers and suppliers across the entire source-to-pay process. Our market-leading solutions enable companies to simplify collaboration with their trading partners, make smarter business decisions, and extend their collaborative business processes with an open technology platform. More than 2 million companies use SAP Ariba solutions to connect and collaborate around nearly US\$1 trillion in commerce on an annual basis. To learn more about SAP Ariba solutions and the transformation they are driving, visit www.ariba.com.

3. Catalog maintenance
 - Catalog maintenance to predefined service level
 - Catalog updates, refreshes, and migration
 - Supplier catalog and information enrichment
 - Business rule validation
 - Supplier help desk
 - Catalog management and approval workflow
4. Buyer membership packages
 - Adapter for the Ariba Network – comprehensive and flexible integration that connects your back-office system to the Ariba Network and all participating suppliers
 - Document configuration service – setup and rule definition of standard document types to/from the adapter for Ariba Network and back-office system(s)
 - Supplier enablement – targeting, onboarding, and establishing connectivity, and ability for commerce and collaborative exchange between the buyer and an unlimited number of suppliers
 - Account management – single point of contact for communications, deployment, issue resolution, and ongoing performance management
 - Performance tracking and reporting – periodic update on results measured against stated objectives with recommendations for new services
 - Buyer portal – self-service administration and configuration of users, alerts, notifications, and document rule administration
 - Supplier portal – self-service administration and configuration of users, alerts, notifications, transactions, status, knowledge, and communications
 - Buyer support services
 - Supplier support service – global training and support for supplier onboarding and ongoing success
 - Ariba Discovery – access to additional business opportunities

Ready to get started?

To learn more, visit the Ariba Web site at www.ariba.com or contact your account executive or Ariba Global Services account lead.

www.ariba.com